

# PAK HUNG AU

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## ACADEMIC QUALIFICATIONS

Ph.D., Economics, Northwestern University, Evanston, IL, USA, 2012  
M.A., Economics, Northwestern University, Evanston, IL, USA, 2007  
B.A., Mathematics and Economics (Double Honours), University of British Columbia, Canada, 2006

## WORKING EXPERIENCE

2012-2013: Assistant Professor, Shanghai University of Finance and Economics  
2013-present: Assistant Professor, Nanyang Technological University

## PUBLICATIONS

- "Price Reaction and Disagreement over Public Signal" Journal of Economic Behavior and Organization, vol 130, pages 81-106 (2016).
- "Deal or No Deal? The Effect of Alcohol on Bargaining" (with Jipeng Zhang), Journal of Economic Behavior and Organization, vol 127, pages 70-86 (2016).
- "Effect of Weather Conditions and Weather Forecast on Cycling Travel Behavior in Singapore" (with Meng Meng, Jie Zhang, and Yiik Diew Wong), International Journal of Sustainable Transportation, vol 10, issue 9, pages 773-780 (2016).
- "Dynamic Information Disclosure", The RAND Journal of Economics, vol 46, pages 791-823 (2015).
- "Media Capture and Information Monopolization in Japan" (with Keiichi Kawai), Japanese Economic Review, vol. 63, issue 1, pages 131-147 (2012).
- "Sequentially Rationalizable Choice with Transitive Rationales" (with Keiichi Kawai), Games and Economic Behavior, vol.73, issue 2, pages 608-614 (2011).

## WORKING PAPERS

- "Reputation Turnaround, Negotiated Block Trade, and Endogenous Cost of Corporate Control" (with Yuk-fai Fong and Jin Li) R&R International Economic Review.
- "Pay to Quit and Team Incentives" R&R Journal of European Economic Association.
- "Competition in Information Disclosure" (with Keiichi Kawai) R&R Journal of Economic Theory.
- "The Loser's Curse in the Search for Advice" R&R Theoretical Economics.
- "Objective and Subjective Indicators in Interim Performance Evaluation" (with Bin R. Chen).
- "The Optimality of Quota Contract" (with Keiichi Kawai).

## TEACHING

- Industrial Organization (HE 2009, NTU), 2013-2017
- Intermediate Microeconomics (HE 2001, NTU), 2015-2016
- Information Economics (HE 2014, NTU), 2013-2015
- Game Theory and Information Economics (SHUFE), 2012-2013

## RESEARCH GRANTS

- SGD 29,250, Start Up Grant, Nanyang Technological University (2013-2016), PI.
- SGD 5,000, CoHASS Incentive Scheme (2014-2016), PI.
- SGD 49,770, Sustainable Earth Office Award (2014-2015), Co-PI.

## RESEARCH CONFERENCES AND SEMINARS

2017: Hong Kong University of Science and Technology, Nanyang Business School  
2016: Workshop on Industrial Organization and Management Strategy (Hong Kong University of

Science and Technology), China Meeting of Econometric Society, Asian Meeting of Econometric Society, City University of Hong Kong, Workshop on Game Theory and Its Applications (Chinese University of Hong Kong)

2015: Sun Yat-sen University, 11th World Congress of Econometric Society, Singapore Joint Economic Theory Workshop, Shanghai Microeconomics Workshop, Singapore Economic Review Conference, University of New South Wales, University of Technology Sydney, NTU-Hiroshima Joint Economic Workshop, Nanyang Technological University, National University of Singapore, Southwestern University of Finance and Economics

2014: Nanyang Business School

2013: Nanyang Technological University, National University of Singapore, Singapore Economic Review Conference, Asian Meeting of the Econometric Society, Australasian Economic Theory Workshop

#### **FELLOWSHIPS AND AWARDS**

- Double First Class Honors in Mathematics and Economics, University of British Columbia, 2006.
- Governor General's Silver Medal, University of British Columbia, 2006.
- University Fellow in the Graduate School, Northwestern University, 2006.
- Distinction in Preliminary Exams in Macroeconomics, Microeconomics, and Econometrics, Economics Department, Northwestern University, 2007.

#### **REFeree ACTIVITIES**

International Economic Review, Journal of Mathematical Economics, Economic Theory, RAND Journal of Economics, Journal of Economic Behavior and Organization, Singapore Economic Review, External PhD thesis examiner